

Tea Market Report: Sale 02 of 12th - 13th January 2026

There was good general demand in the market for the 131,795 packages (8.71m/kgs) available in the market: 16.16 %remained unsold.

Orthodox Grades

Offerings: 3,930 packages (0.14m/kgs) – 73.03% unsold.

Leaf Grades (M2 & M3)

Offerings: 64,600 packages (4.23m/kgs) – 21.99% unsold.

BP1:

Best – Strong but irregular interest varying between USC48 dearer to easier by up to USC26.

Brighter – Irregular enquiry and ranged between firm to USC19 above previous levels to easier by a similar margin.

Mediums – KTDA mediums were steady to USC10 dearer for few select lines to mostly easier by up to USC13 while plantation mediums were firm to USC9 dearer to easier by up to USC12.

Lower Medium – Were dearer by up to USC14.

Plainer – Strong competition gaining by up to USC9.

PF1:

Best – Steady to USC25 above previous rates while a few lines were USC4 easier.

Brighter – Gained by up to USC16.

Mediums – KTDA mediums were steady to USC14 above previous levels to easier by up to USC6 while plantation mediums were dearer by up to USC8.

Current and Future Fresh Auction Offerings

Country	Sale 02 12 - 13 Jan'26		Sale 02 13 - 14 Jan'25		Sale 03 19 - 20 Jan'26		Sale 04 26 - 27 Jan'26	
	MG	SG	MG	SG	MG	SG	MG	SG
Kenya	82,280	8,285	95,760	8,520	89,840	9,220	121,840	14,800
Uganda	8,800	7,140	12,080	7,580	10,640	8,399	11,760	11,238
Tanzania	280	0	700	100	280	0	280	0
Rwanda	7,320	660	6,680	800	8,320	720	9,800	660
Burundi	800	160	600	578	560	38	1,120	480
Zambia	0	0	0	0	0	0	0	0
Malawi	0	0	0	0	0	0	0	0
Madagascar	0	0	0	0	0	0	0	0
Zimbabwe	0	0	0	0	0	0	0	0
D R Congo	0	0	0	0	0	0	0	0
Mozambique	0	0	0	0	0	0	0	0
Ethiopia	0	0	0	0	0	0	0	0
Reprints	10,720	1,420	42,920	1,860	9,320	1,900	16,361	580
Total	99,480	16,245	115,820	17,578	109,640	18,377	144,800	27,178
	115,725		133,398		128,017		171,978	

Lower Medium – Saw irregular interest varying between firm to mostly dearer by up to USC16 to easier by up to USC9.

Plainer – Steady to irregularly dearer by up to USC10.

DUST Grades (M1)

Offerings: 45,800 packages (3.42m/kgs) – 20.17% unsold.

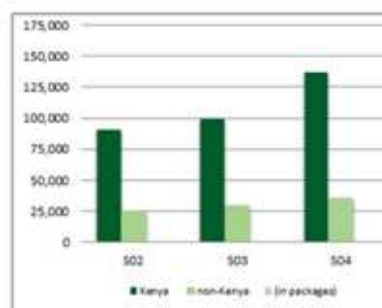
PDUST:

Best – Irregularly discounted by up to USC26.

Brighter – Shed by up to USC18.

Mediums – KTDA mediums were irregular and mostly eased by up to USC22 with plantation mediums firm to USC10 above previous levels.

Lower Medium – Met irregular interest varying between firm to



USC10 dearer to easier by up to USC15.

Plainer – Some teas gained by up to USC8 but others were mostly easier by up to USC16.

DUST1:

Best – Mostly lost by up to USC16 but select invoices were up to USC6 above previous rates.

continued

Brighter – Were easier by up to USC26.

Mediums – KTDA mediums were irregular and varied between USC12 dearer for a few select lines to mostly easier by up to USC27 with plantation mediums appreciating by up to USC7.

Lower Medium – Were up to USC10 above previous levels where available.

Plainer – Irregular and mostly easier by up to USC11.

Secondary Grades (S1)

Offerings: 17,665 packages (0.91m/kgs) – 8.26% unsold.

In the Secondary Catalogues, **BPs** gained while best **PFs** eased with others firm to dearer. Clean well sorted colour **Fannings** were steady to irregularly dearer while **similar DUSTs** were about firm. **Other Fannings** held value with some lines selling above previous levels while **DUSTs** were steady. **BMFs** were well absorbed at about previous rates.

Markets

There was more support from **Pakistan Packers** and **Bazaar** while **Yemen** and other **Middle Eastern countries** maintained activity at lower levels. **Kazakhstan** and other **CIS states** showed improved participation with more interest from **Afghanistan**. **Egyptian Packers** lent good support while **UK** maintained enquiry. **Russia** were less active with some interest from **South Sudan**. **Sudan** and **Local Packers** were absent while **Somalia** maintained support at the lower end of the market.

Mombasa Auction Hammer Market Analysis - Sale No 02/2026

Category (Band)	Percentage volume sold	Average Price ranges (for the marks within the category)		Min-Max Prices per grade							
				BP1		PF1		PD		DUST1	
		Min	Max	Min	Max	Min	Max	Min	Max	Min	Max
1 Best	82%	3.08	4.05	2.62	4.52	3.16	4.01	3	3.45	2.92	3.59
2 Below Best	84%	2.46	3.48	2	3.97	2.66	3.42	2.25	3.34	2.53	3.3
3 Good	76%	1.71	2.7	1.57	2.75	1.9	2.84	1.65	2.75	1.7	2.45
4 Best Medium	92%	1.5	2.11	1.52	1.77	1.69	2.23	1.5	2.07	1.53	1.71
5 Medium	84%	1.32	1.98	1.36	1.78	1.35	2.23	1.28	1.98	1.26	1.51
6 Lower Medium	92%	0.91	1.58	1	1.51	1.05	1.71	0.91	1.5	1	1.16
7 Plain	88%	0.95	1.65	0.98	1.08	0.94	1.7	0.94	1.65	0.94	1.11
Totals	83%	0.91	4.05	0.98	4.52	0.94	4.01	0.91	3.45	0.94	3.59

Category (Band)	Percentage of Total Sold	Average Prices per grade								Totals	
		BP1		PF1		PD		DUST1			
		Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg	Kgs	Avg
1 Best	11%	60792	3.42	294644	3.38	179950	3.13	88512	3.18	623898	3.28
2 Below Best	30%	162943	2.81	861758	3.11	476715	2.91	230774	2.9	1732190	3
3 Good	29%	256604	1.89	798383	2.44	471563	1.94	168967	1.88	1695517	2.16
4 Best Medium	11%	69196	1.66	299512	1.88	282080	1.75	13040	1.61	663828	1.8
5 Medium	11%	73436	1.59	222329	1.65	263607	1.59	50536	1.36	609908	1.59
6 Lower Medium	5%	35835	1.14	90640	1.22	109914	1.16	49432	1.09	285821	1.16
7 Plain	3%	15920	1.04	57512	1.08	76520	1.21	33152	1.03	183104	1.12
Totals	100%	674726	2.13	2624778	2.56	1860349	2.15	634413	2.28	5794266	2.35

Courtesy : Tea Brokers East Africa Limited